Harnessing local providers
to deliver water for all

David Schaub-Jones

Building Partnerships for Development
in Water & Sanitation

www.bpdws.org
Small scale local providers reach the “unserved”
Entrepreneurs run tanker operations
Network systems exist outside the “formal operator”
Local operators serve small towns
Local actions with local providers

- Agua Tuya
  - Bolivia
  - Gustavo Heredia

- MIREP
  - Cambodia
  - Jean-Pierre Mahé
  - Noupheak Virabouth
Four factors significantly impact on the potential that local service providers offer:

1) the relationship with local authorities
2) the financial framework created by outside parties
3) the interpretation and design of the regulatory framework
4) the skills and capacity locally available
<table>
<thead>
<tr>
<th>Name</th>
<th>Position/Institution</th>
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<tbody>
<tr>
<td>Guy Leclerc</td>
<td>(PriceWaterhouseCoopers, France)</td>
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<tr>
<td>Bruno Valfrey-Visser</td>
<td>(Hydroconseil, France)</td>
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<td>Noupheak Virabouth</td>
<td>(Director of the Water Supply Authority, LDR)</td>
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<td>Gustavo Heredia</td>
<td>(Director, The Agua Tuya Program)</td>
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<td>Manuel Alvarinho</td>
<td>(Mozambican Water Regulatory Authority)</td>
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<td>Maurice Bernard</td>
<td>(French Development Agency)</td>
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